

DAVIS-GORMAN SHUFFLEBOARD SUPPLIES

138 Glenoak Road
Wilmington, DE 19808
302-994-0004 – Home Phone
302-994-4492 – Fax

December 21, 2009

Fifteen years ago as an avid shuffleboard player I was having difficulty finding good table shuffleboard supplies, good tournaments to attend and adequate equipment. In an effort to overcome the problem I elected to start my own partnership and try to develop sources of supplies that would serve the purpose. It worked during that period of time. Availability of products (particularly through *Triple Crown*), we now offer 9 speeds of wax, three sizes and types of weights (pucks), new and improved silicone spray, cleaner glaze and base waxes. We also have new and improved playing surfaces. Tournaments have improved and it has all been for the better.

I was awarded the “Art Cassata” Award, the “Board Talk Pioneer Open “Award in 2002, the prestigious “Sol Lipkin” Award in 2003 and in 2006 was inducted into the National Shuffleboard Hall of Fame for my contribution to the table shuffleboard game.

This has all taken a lot of time and effort and now I say “I can’t do it by myself anymore due to age (over 80) and cancer is taking its toll so it is time to expand the partnership.

What? - Yes – not slow down, but continue with the business.

I have chosen a new partner for the business – a name not unfamiliar to you or the shuffleboard world. She has been serving you on a part-time basis for a lot of years now. She has been known on the East Coast as a valued player who has played in leagues in Delaware, Pennsylvania and Maryland and played in a lot of tournaments on the East Coast. She has attended the North American Shuffleboard Tournament for many years and in 2002 won the Women’s Single Division Championship. I am pleased to announce Wendy Davis will be the new partner and we will change the name to DAVIS-GORMAN SHUFFLEBOARD SUPPLIES effective January 1, 2009.

Wendy will bring to the partnership not only her strong playing ability, but a concern and knowledge about the game that can only benefit the users of our service. Wendy is currently employed full-time as a Customer Service Team Leader for a large chemical manufacturer. She has been working in the shuffleboard industry part-time for over 10 years and some of you have probably spoken with her as she takes care of the business while I am on vacation or traveling.

How does this change Dick Gorman Shuffleboard Supplies to **DAVIS-GORMAN SHUFFLEBOARD SUPPLIES**? It only gets better – same “care for” service, same

excellent products and fast delivery and the same phone and fax number. We will continue to sell what we consider the best products for the most competitive prices.

We will continue to sell new shuffleboards and now have the availability to sell excellent reconditioned used boards that we didn't have before. We have on our staff – Mike Gorman, my son who probably has as much experience installing shuffleboards as anybody in the industry and he will continue in his present role. We are looking for used boards to recondition so if you have one you are thinking about selling, please give us a call.

Enclosed is our current price list which will go into effective January 15, 2009. There is no increase in the product prices this year, but the transportation costs have gone up so you will see a 6 – 7% increase in transportation costs – so your delivered prices must be raised again. Order before January 15th to receive the old prices.

We would like to wish you all a Safe and Happy Holiday season.

Sincerely,


Dick Gorman/Wendy Davis

DAVIS - GORMAN SHUFFLEBOARD SUPPLIES

138 Glenoak Road
Wilmington, DE 19805
(302) 994-0004 (phone) – (302) 994-4492 (fax #)

PRICE SCHEDULE

THESE ARE DELIVERED CASE PRICES
FOR ORDERS OVER \$40.00*

TRIPLE CROWN SHUFFLEBOARD WAX

Slowest Powder at the Top, Fastest Powder at the Bottom

| | EACH | 12 CAN 1/2 CASE | 24 CAN CASE |
|---------------------|------|--------------------|----------------|
| Dance Floor Wax | 5.00 | 50.75 | 91.25 |
| Yellow Ice I | 5.00 | 50.25 | 90.00 |
| Yellow Ice II | 5.00 | 50.25 | 90.25 |
| Yellow Ice III | 5.00 | 52.25 | 94.25 |
| Yellow Ice III Plus | 5.00 | 55.50 | 100.50 |
| Brown Ice III | 5.25 | 58.75 | 107.00 |
| Brown Ice III Plus | 5.25 | 60.75 | 111.00 |
| West Coast Brown | 5.25 | 61.75 | 113.25 |
| White Ice | 5.25 | 58.25 | 106.00 |

TRIPLE CROWN SUPPLIES

| | EACH | 4 QT. CASE | 12 CAN CASE |
|---|--------|---------------|----------------|
| Silicone Spray 18 Oz. | 13.00 | - | 103.25 |
| Cleaner Glaze Quart | 16.00 | 61.05 | |
| Liquid Wax Quart | 16.00 | 61.05 | - |
| Paste Wax 1 lb. can (Sunglo) | 15.50 | | |
| Weights [pucks] (8 weights) [Guaranteed] TRIPLE CROWN (Available in 2 speeds – Crown Bottom [Fast] and Flat Bottom [Faster]) | 31.75 | 202.25 | (set of 8) |
| Venture (American) Shuffleboard Weights | 29.00 | 187.25 | (set of 8) |
| Board Wipes | 32.30 | | |
| T-Squares | 14.45 | | |
| Replacement Tops {For American Weights [Red & Blue]} | 5.25 | 42.00 | (set of 8) |
| Wrench | 1.00 | | |
| Scoreboards [Manual] | 59.75 | | |
| Scoreboards [Electronic Digital] | 201.00 | | |

We sell new shuffleboards produced by the two largest manufacturers available in all lengths up to 22'. All types of options are available in style, length and extras including lights, electronic scoreboards, coin controls and barrier controls. Call to discuss your thoughts and ask for prices. The prices are exceptional and we deliver and install.

WE SELL THE BEST AVAILABLE PRODUCTS AT VERY COMPETITIVE PRICES!!!

*Orders less than \$40.00 delivery charges (UPS or similar) will be included in the bill.

Effective January 15, 2009